## UNITED STATES BANKRUPTCY COURT MIDDLE DISTRICT OF FLORIDA JACKSONVILLE DIVISION

www.flmb.uscourts.gov

In re:	Chapter 11
STEIN MART, INC. <sup>1</sup>	Case No. 3:20-bk-2387
STEIN MART BUYING CORP.	Case No. 3:20-bk-2388
STEIN MART HOLDING CORP.,	Case No. 3:20-bk-2389
D 1.	Joint Administration Requested
Debtors.	

# DEBTORS' APPLICATION FOR ENTRY OF AN ORDER AUTHORIZING THE EMPLOYMENT AND RETENTION OF CLEAR THINKING GROUP LLC AS FINANCIAL ADVISOR EFFECTIVE AS OF THE PETITION DATE

Stein Mart, Inc. ("<u>SM</u>"), Stein Mart Buying Corp. ("<u>SMB</u>") and Stein Mart Holding Corp. ("<u>SMHC</u>" and together with SM and SMB, the "<u>Debtors</u>" or the "<u>Company</u>"), as Debtors and Debtors-in-Possession in the above-captioned chapter 11 cases, respectfully represent as follows in support of this application (this "Application"):

#### **Relief Requested**

1. The Debtors seek entry of an order (the "Order") substantially in the form attached hereto: authorizing the Debtors to employ and retain Clear Thinking Group LLC ("CTG") as their financial advisor effective as of the Petition Date (as defined herein), and in accordance with the terms and conditions set forth in that certain engagement letter dated as of July 24, 2020 (the

<sup>&</sup>lt;sup>1</sup> The tax identification numbers of the Debtors are as follows: Stein Mart, Inc. 6198; Stein Mart Buying Corp. 1114; and Stein Mart Holding Corp. 0492. The address of the Debtors' principal offices: 1200 Riverplace Blvd., Jacksonville, FL 32207. The Debtors' claims agent maintains a website, <a href="https://cases.stretto.com/SteinMart">https://cases.stretto.com/SteinMart</a>, which provides copies of the Debtors' first day pleadings and other information related to the case.

"Engagement Letter"), 2 a copy of which is attached hereto as **Exhibit A.** In support of this Application, the Debtors submit the Declaration of Patrick Diercks, a Partner of CTG (the "Diercks Declaration"), which is attached hereto as **Exhibit B** and incorporated herein.

## **Jurisdiction and Venue**

- 2. The United States Bankruptcy Court for the Middle District of Florida (the "Court") has jurisdiction over this matter pursuant to 28 U.S.C. § 1334. This is a core proceeding pursuant to 28 U.S.C. § 157 (b). The Debtors confirm their consent, pursuant to rule 7008 of the Federal Rules of Bankruptcy Procedure (the "Bankruptcy Rules"), to the entry of a final order.
  - 3. Venue is proper pursuant to 28 U.S.C. §§ 1408 and 1409.
- 4. The statutory bases for the relief requested herein are sections 327(a) and 330 of title 11 of the United States Code, 11 U.S.C. §§ 101-1532 (the "Bankruptcy Code"), Bankruptcy Rules 2014(a) and 2016, and rule 2016-1 of the Bankruptcy Local Rules for the Middle District of Florida (the "Bankruptcy Local Rules").

#### **Background**

- 5. On the date hereof (the "Petition Date"), each Debtor filed a voluntary petition for relief under chapter 11 of the Bankruptcy Code. A detailed description of the facts and circumstances of these chapter 11 cases is set forth in the Declaration of Patrick Diercks a Partner of Clear Thinking Group, in Support of Debtors' Chapter 11 Petitions and First Day Motions (the "First Day Declaration").
- 6. The Debtors are operating their businesses and managing their properties as debtors in possession pursuant to sections 1107(a) and 1108 of the Bankruptcy Code. Contemporaneously

<sup>&</sup>lt;sup>2</sup> Any references to, or summaries of, the Engagement Letter in this Application are qualified by the express terms of the Engagement Letter, which shall govern if there is any conflict between the Engagement Letter and such summaries or references herein. Additionally, any capitalized terms used in this Application and not otherwise defined herein have the meanings ascribed to them in the Engagement Letter.

herewith, the Debtors have filed a motion requesting joint administration of these chapter 11 cases pursuant to Bankruptcy Rule 1015(b). No request for the appointment of a trustee or examiner has been made in these chapter 11 cases, and no committees have been appointed or designated.

#### **CTG's Qualifications**

- 7. CTG is a nationally recognized restructuring and turnaround firm with substantial experience in providing financial advisory services and has an excellent reputation for services it has rendered in large and complex chapter 11 cases on behalf of debtors and creditors throughout the United States.
- 8. CTG's professionals have assisted, advised and provided strategic advice to, debtors, creditors, bondholders, investors and other entities in numerous chapter 11 cases of similar size and complexity to the Debtors' chapter 11 cases. CTG has provided financial or crisis management services in numerous large cases including: ASE, Inc., Bacharach, Inc., Bag'n'Baggage, Inc., Barbecues Galore, Inc., Boot Town Western Warehouse, Inc., Charming Charlie, Inc., Copeland Sports, Inc., Crabtree & Evelyn, Inc., Delia's, Inc., Gordmann's Inc., Hancock Fabrics, Inc., Joyce Leslie, Inc., John Varvatos Enterprises, Inc., Lillian Vernon, Inc., Loehmann's Holdings, Inc., Market Antiques & Home Furnishing, Inc., Marsh Supermarkets, Inc., Namco, LLC, The Northwest Company LLC, One Price Clothing, Inc., Prints Plus, Inc., Rag Shops, Inc., Sofa Express, Inc., Swoozies, Inc., The Parent Company, Inc., Total Hockey, Inc., and The Walking Company, Inc.. Accordingly, the Debtor views CTG's wide wealth of experience as an important resource.
- 9. Since approximately April 4, 2020, CTG has provided services to the Debtors in connection with their restructuring efforts. In providing such prepetition professional services to the Debtors, CTG has become familiar with the Debtors and their businesses, including the Debtors' financial affairs, debt structure, operations and related matters. Having worked closely

with the Debtors' management and their other advisors, CTG has developed relevant experience and expertise regarding the Debtors that will assist it in providing effective and efficient services in these chapter 11 cases. Accordingly, CTG is both well-qualified and uniquely able to represent the Debtors in these chapter 11 cases in an efficient and timely manner.

#### **Scope of Services**

- 10. Prior to the Petition Date, the Debtors and CTG entered into the Engagement Letter, which governs the relationship between them. The terms and conditions of the Engagement Letter were negotiated between the Debtors and CTG and reflect the parties' mutual agreement as to the substantial efforts that will be required in this engagement. Subject to further order of the Court, CTG may provide the services described in the Engagement Letter as CTG and the Debtors shall deem appropriate and feasible in order to advise the Debtors in the course of these chapter 11 cases, including, but not limited to, the following:
  - Assist the Debtors with development of its rolling 13-week cash receipts and disbursements forecasting tool designed to provide on-time information related to the Debtors' liquidity.
  - Assist the Debtors with development and implementation of cash management strategies, tactics and processes.
  - Assist the Debtors to identify and implement both short-term and long-term liquidity generating initiatives.
  - Assist the Debtors with development of its revised business plan, and such other related forecasts as may be required by the bank lenders in connection with negotiations or by the Debtors for other corporate purposes.
  - Assist the Debtors in negotiating and implementing restructuring initiatives and evaluate strategic alternatives.
  - Assist the Debtors with contingency planning and bankruptcy preparation.
  - Assist the Debtors in other business and financial aspects of a Chapter 11 proceeding, including, but not limited to, development of a Disclosure Statement and Plan of Reorganization.

- Assist with the preparation of the statement of affairs, schedules and other regular reports required by the Court as well as providing assistance in such areas as testimony before the Court on matters that are within CTG's areas of expertise.
- Assist, as requested, in analyzing preferences and other avoidance actions.
- Manage the claims and claims reconciliation processes.
- Assist the Debtors with such other matters as may be requested that fall within CTG's expertise and that are mutually agreeable.
- 11. Such financial advisory services are necessary to the Debtors' restructuring efforts and in the ongoing operation and management of the Debtors' businesses while subject to chapter 11 of the Bankruptcy Code.
- 12. When necessary, the individuals working on this matter (the "<u>CTG Personnel</u>") will be assisted by or replaced by various professionals at various levels.

## **No Duplication of Services**

13. The financial advisory services provided by CTG will complement, and not duplicate, the services to be rendered by any other professional retained in these chapter 11 cases.

## **CTG's Disinterestedness**

14. To the best of the Debtors' knowledge, information and belief, and except to the extent disclosed herein and in the CTG Declaration, CTG (a) is a "disinterested person" within the meaning of section 101(14) of the Bankruptcy Code, (b) has no connection with the Debtors, their creditors, or other parties in interest, or the attorneys or accountants of the foregoing, or the Office of the United States Trustee for the Middle District of Florida (the "<u>U.S. Trustee</u>") or any person employed in the Office of the U.S. Trustee; and (c) does not hold any interest adverse to the Debtors' estates.

15. To the extent that any new relevant facts or relationships bearing on the matters described herein during the period of CTG's retention are discovered or arise, Debtors are advised that CTG will use reasonable efforts to promptly file a supplemental declaration.

## **Professional Compensation and Expense Reimbursement**

- 16. CTG's decision to accept this engagement to provide services to the Debtors is conditioned upon its ability to be retained in accordance with its customary terms and conditions of employment, compensated for its services, and reimbursed for the out-of-pocket expenses it incurs in accordance with its customary billing practices, as set forth in **paragraph 3** of the Engagement Letter (the "Fee and Expense Structure").
- 17. CTG's current standard hourly rates for 2020, subject to periodic adjustments, are as follows:

Title	Hourly Rate
Partner	\$600
Managing Director	\$500
Manager	\$400
Consultant	\$300
Analyst	\$200

- 18. CTG reviews and revises its billing rates on January 1 of each year. Changes in applicable hourly rates will be noted on the invoices for the first time period in which the revised rates become effective.
- 19. In addition to compensation for professional services rendered by CTG Personnel, CTG will seek reimbursement for reasonable out-of-pocket expenses incurred in connection with the chapter 11 cases, including transportation costs, lodging, and meals.

- 20. The Debtors understand that CTG intends to apply for compensation for professional services rendered and reimbursement of expenses incurred in connection with these chapter 11 cases consistent with the Fee and Expense Structure, subject to this Court's approval and in compliance with applicable provisions of the Bankruptcy Code, including sections 330 and 331, the Bankruptcy Rules, the Local Rules, and any other applicable procedures and orders of this Court.
- 21. CTG will also maintain records in support of any fees (in 1/10th of an hour increments), costs, and expenses incurred in connection with services rendered in these chapter 11 cases. Records will be arranged by category and nature of the services rendered and will include reasonably detailed descriptions of those services provided on behalf of the Debtors. CTG's applications for compensation of fees and reimbursement of expenses will be paid by the Debtors pursuant to the terms of the Engagement Letter and any procedures established by the Court, pursuant to an interim compensation order or otherwise.
- 22. CTG often works for compensation that includes hourly-based fees and performance-based, contingent-incentive compensation earned upon achieving meaningful results. CTG is not seeking a success fee in connection with these chapter 11 cases.
- 23. The Fee and Expense Structure is consistent with and typical of compensation arrangements entered into by CTG and other comparable firms that render similar services under similar circumstances. The Debtors believe that the Fee and Expense Structure is reasonable, market-based, and designed to compensate CTG fairly for its work and to cover fixed and routine overhead expenses.
- 24. CTG received unapplied advance payments from the Debtors in the amount of \$150,000 (the "Retainer"). According to CTG's books and records, during the 90-day period prior

to the Petition Date, the Debtors paid CTG \$326,602.20 in aggregate for professional services performed and expenses incurred, including \$100,000 of the Retainer.

25. Due to the ordinary course and unavoidable reconciliation of fees and submission of expenses immediately prior to, and subsequent to, the Petition Date, CTG may have incurred but not billed fees and reimbursable expenses that relate to the prepetition period. Approval is sought from this Court for CTG to apply the Retainer to these amounts. Upon the entry of an Order approving the relief requested herein, the Debtors will not owe CTG any sums for prepetition services as of the Petition Date.

#### Indemnification

- 26. The Engagement Letter contains standard indemnification language with respect to CTG's services including, without limitation, an agreement by the Debtors to indemnify CTG and its affiliates, partners, directors, officers, employees and agents (each, a "CTG Party") from and against all claims, liabilities, losses, expenses and damages arising out of or in connection with the engagement of CTG that is the subject of the Engagement Letter, except to the extent caused by gross negligence, willful misconduct, self-dealing or fraud of any CTG Party.
- 27. The Debtors and CTG believe that the indemnification provisions contained in the Engagement Letter (the "<u>Indemnification Provisions</u>") are customary and reasonable for CTG and comparable firms providing financial advisory services.
- 28. The terms and conditions of the Indemnification Provisions were negotiated by the Debtors and CTG at arm's length and in good faith. The provisions contained in the Engagement Letter, viewed in conjunction with the other terms of CTG's proposed retention, are reasonable and in the best interest of the Debtors, their estates, and creditors in light of the fact that the Debtors require CTG's services to successfully reorganize. The Debtors request that this Court approve the Indemnification Provisions as set forth in the Engagement Letter.

## **Applicable Authority**

29. Section 327(a) of the Bankruptcy Code provides that a debtor, subject to court approval:

[M]ay employ one or more attorneys, accountants, appraisers, auctioneers, or other professional persons, that do not hold or represent an interest adverse to the estate, and that are disinterested persons, to represent or assist the [debtor] in carrying out the [debtor's] duties under this title.

11 U.S.C. § 327(a).

30. Bankruptcy Rule 2014 requires that an application for retention include:

[S]pecific facts showing the necessity for the employment, the name of the [firm] to be employed, the reasons for the selection, the professional services to be rendered, any proposed arrangement for compensation, and, to the best of the applicant's knowledge, all of the [firm's] connections with the debtor, creditors, any other party in interest, their respective attorneys and accountants, the United States trustee, or any person employed in the office of the United States trustee.

Fed. R. Bankr. P. 2014.

31. The Debtors respectfully submit that section 327 of the Bankruptcy Code permits them to hire a professional firm like CTG to undertake an advisory role in these chapter 11 cases. Furthermore, the requirements set forth by Bankruptcy Rule 2014 are satisfied by this Application. The retention of CTG as financial advisor in these chapter 11 cases is in the best interests of the Debtors' estates, creditors, and the parties in interest.

(Signature page follows)

WHEREFORE, the Debtors request that the Court enter an order, substantially in the form attached hereto, granting the relief requested in this Application and granting such other and further relief as is appropriate under the circumstances.

Dated: Jacksonville, Florida August 12, 2020

Respectfully submitted,		
STEIN MART, INC.		
By		
Hunt Hav	vkins	
Its: Chief	Executive Officer	
STEIN MART BUYING CORP.		
By		
Hunt Hav	wkins	
Its Chief	Executive Officer	
STEIN MART HOLDING CORP.		
By		
Hunt Hav	vkins	
Its Chief	Executive Officer	



Hillsborough, NJ 08844 908.431.2121

www.clearthinkinggroup.com

July 20, 2020

Mr. James Brown Chief Financial Officer Stein Mart, Inc. 1200 Riverplace Blvd Jacksonville, FL 32207

Re: Consulting Services Agreement

#### Dear James:

This letter outlines the understanding between Clear Thinking Group LLC ("CTG"), a Delaware limited liability company, and Stein Mart, Inc. ("Client") of the objective, tasks, work product and fees for the engagement of CTG to perform the services outlined in the attached Statement of Work (Appendix A). References to CTG in this agreement shall include its principals, employees and agents. This is an engagement for services only and decisions relating to the implementation of the advice and recommendations of CTG during the course of its engagement shall be made by and are the sole responsibility of the Client. This agreement supersedes all prior agreements between the parties.

CTG is prepared to act as Client's Financial Advisor prior to and in connection with restructuring advice and its potential Chapter 11 Bankruptcy Filing. The engagement becomes effective July 24, 2020 and shall also be subject to bankruptcy court approval, which Stein Mart, Inc. will seek nunc pro tunc to the petition date, if any.

- 1. STAFFING. Joseph Marchese, Partner, and Patrick Diercks, Partner, will be responsible for the overall engagement management. They will be assisted by a staff of consultants at various levels, all of whom have a wide range of skills and abilities related to this type of assignment.
- 2. STATEMENT OF WORK. CTG will provide consulting services to Client as described in Appendix A, which is incorporated herein.
- 3. TIMING, FEES AND EXPENSES. CTG will commence this engagement on July 24, 2020 following the receipt of a signed engagement letter and payment of the additional retainer as described below.

**Hourly Fees.** This engagement will be staffed with professionals at various levels, as the tasks require. Hourly fees charged for the purposes of billings will be:

President/Partner	\$600.00
Managing Director	\$500.00
Manager	\$400.00
Consultant	\$300.00

*Cash Expenses*. In addition to the fees set forth above, Client shall pay directly, or reimburse CTG directly, for all reasonable, out-of-pocket expenses incurred in connection with this assignment such as travel, lodging, postage, telephone and facsimile charges, etc. All such billings will be in accordance with CTG's customary practices.

**Payment**. CTG will invoice Client for all pre-petition fees and expenses on a weekly basis. All Pre-Petition invoices are due and payable upon receipt via wire transfer. CTG must be paid in full prior to the filing of any Ch. 11 petition or it cannot provide Post-Petition Services. Post-petition fees and expenses will be billed on a monthly basis or as required by the Court process. All post-petition fees and expenses will be paid upon approval of the Federal Bankruptcy Court per procedures set by the bankruptcy court. Each invoice is due and payable upon approval via wire transfer.

**Retainer.** CTG received a retainer (the "Initial Retainer") in connection with the Original Agreement in the amount of \$50,000. Upon execution of this Agreement, the Client shall pay CTG an additional retainer of \$100,000 (together with the Initial Retainer, the "Retainer") At the conclusion of the Engagement Period, and subject to Court approval to the extent necessary, CTG shall apply the Retainer to satisfy unpaid fees and/or expenses reflected on CTG's final invoice. The balance of the retainer, if any, will be returned to the Client within ten (10) business days of payment of CTG's final invoice.

- 4. <u>RELATIONSHIP OF THE PARTIES</u>. The parties intend that an independent contractor relationship will be created by this agreement and neither party shall be considered an employee, agent or representative of the other. Employees or agents of CTG are not entitled to any of the benefits that Client provides for the Client's employees. Client also agrees not to solicit, recruit or hire any employees or agents of CTG for a period of two years subsequent to the completion and/or termination of this agreement.
  - CONFIDENTIALITY. CTG agrees to keep confidential all information obtained from the Client. Except as required by law, CTG agrees that neither it nor its directors, officers, principals, employees, agents or attorneys will disclose to any other person or entity, or use for any purpose other than specified herein, any information pertaining to Client or any affiliate thereof which is either non-public, confidential or proprietary in nature ("Information") which it obtains or is given access to during the performance of the services provided hereunder. Information includes data, plans, reports, schedules, drawings, accounts, records, calculations, specifications, flow sheets, computer programs, source or object codes, results, models, or any work product relating to the business of the Client, its subsidiaries, distributors affiliates, vendors, customers, employees, contractors and consultants. CTG may however use the Client's trade name and logo in its marketing and promotional materials, including but not limited to CTG's website and printed materials to identify the Client in connection with services provided by CTG to the Client. The Client acknowledges that all advice (written or oral) given by CTG to the Client in connection with CTG's engagement is intended solely for the benefit and use of the Client (limited to its management) in its evaluation of its business operations. Client agrees that no such advice shall be used for any other purpose or reproduced, disseminated, quoted or referred to at any time in any manner or for any purpose other than accomplishing the tasks and programs referred to herein without CTG's prior approval (which shall not be unreasonably withheld) except as required by law. This agreement shall survive the termination of the engagement provided however that information shall no longer be deemed confidential on the 10th annual anniversary of CTG's completion of the engagement.

Notwithstanding anything to the contrary herein, it is expressly agreed and understood that CTG shall be entitled to disclose and/or produce Information if it is requested or becomes legally compelled (by oral questions, interrogatories, request for information or documents, subpoena, criminal or civil investigative demand, or similar process) to disclose any of the Information. CTG agrees to provide Client with prompt

- written notice within five (5) business days thereof so Client may seek a protective order or other appropriate remedy and/or waive compliance with the provisions of this Agreement.
- 6. INDEMNIFICATION. Client agrees to indemnify, hold harmless and defend CTG (including its principals, employees and agents) against all claims, liabilities, losses, damages and reasonable expenses as they are incurred, including reasonable legal fees and disbursements of its counsel and the costs of its professional time (at rates in effect when such future time is required) relating to or arising out of the engagement, including any legal proceeding in which CTG may be required or agree to participate but in which it is not a party. CTG, its principals, employees and agents, may, but are not required to, engage, at Client's expense, a single firm of separate counsel of its choice in connection with any of the matters to which this indemnification agreement relates. This indemnification agreement does not apply to claims, liabilities, losses, damages and expenses that are adjudicated in a court of competent jurisdiction (after the exhaustion of any appeals) to be solely the result of gross negligence on the part of CTG.
- 7. TERMINATION AND SURVIVAL. This agreement may be terminated at any time by written notice by one party to the other, provided, however, that notwithstanding such termination CTG will be entitled to any fees and expenses due under the provisions of the agreement. Such payment obligations shall inure to the benefit of any successor or assignee of CTG. The obligations of the parties under the Indemnification and Confidentiality sections of this agreement shall survive the termination of the agreement as well as the other sections of this agreement, which expressly provide that they shall survive termination of this agreement.
- 8. GOVERNING LAW. This agreement is governed by and construed in accordance with the laws of the State of New Jersey with respect to contracts made and to be performed entirely therein and without regard to choice of law or principles thereof. If the parties have any dispute arising between them, including any dispute with respect to this agreement, its interpretation, performance or breach, and are unable to agree on a mutually satisfactory resolution with thirty (30) days, either party may require the matter to be settled by either private mediation, or by the American Arbitration Association in accordance with its Commercial Arbitration Rules. The mediation or arbitration shall take place in the State of New Jersey. If arbitration is selected, the decisions of the arbitrator(s) shall be final and binding on the parties hereto and judgment upon the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof. The costs of mediation and the costs assessed by the AAA for arbitration shall be borne equally by both parties.
- 9. <u>LIMITATIONS</u>. This is a services engagement. CTG warrants that it will perform services hereunder in good faith and disclaims all other warranties. Notwithstanding any other provision of this agreement, CTG will not be liable for any actions, damages, claims, liabilities, costs, expenses or losses arising out of or relating to the services performed hereunder for an aggregate amount in excess of the fees paid by the Client to CTG in performing the services that form the basis for the action or claim. In addition, CTG will not be liable for any delays resulting from circumstances or causes beyond its reasonable control, including without limitation, fire or other casualty, acts of God, strikes or labor disputes, war or other violence, or any law, order or required of any governmental agency or authority.
- 10. <u>SEVERABILITY</u>. If any portion of this agreement shall be determined to be invalid or unenforceable, CTG and Client agree that the remainder shall be valid and enforceable to the maximum extent possible.
- 11. <u>NOTICES</u>. All notices required or permitted to be delivered under this agreement shall be in writing and sent, if to CTG, to the address set forth at the head of this letter and, if to Client, to the address set forth above, to the attention of Mr. James Brown or such other name or address as may be given in writing to the

other party. All notices under this agreement shall be sufficient if delivered by email, facsimile or overnight mail. Any notice shall be deemed to be given upon actual receipt.

12. ENTIRE AGREEMENT. Client agrees that this agreement represents its entire understanding of the terms of CTG's engagement and that it supersedes any prior understandings or agreements that the parties may have had or discussed. The terms and provisions of this agreement may not be modified or amended except in a writing signed by an authorized representative of the Client and CTG.

If the terms set forth above and within the attached Statement of Work (Appendix A) meet with your approval, please sign and return this proposal to my attention.

Very truly yours,

Joseph Marchese

Partner

Accepted and Acknowledged:

Signed:

Name: James Brown

Title: Chief Financial Officer

Date:

July 24, 2020

#### Appendix A – Statement of Work

CTG will provide the following services to Client:

#### **Phase I – Pre-Petition Services:**

- 1. Assist Client in reviewing cash flow and liquidity of the business and reviewing the underlying assumptions, including but not limited to: sales, dilution, gross margin, inventory productivity, trade support, etc. for reasonableness;
- 2. Assist in developing a strategy and executing same related to their efforts to deal with the impact of the COVID-19 virus on their business operations.
- 3. Assist Client with the development of a general DIP bankruptcy weekly cash flow and related assumptions;
- 4. Assist Client and their Investment Banker with the development of reorganization business model;
- 5. Assist, if necessary, in creating a detailed liquidation analysis including assumptions and sources;
- 6. Assist Client with the communication to its Lender, and other constituencies as needed;
- 7. Assist Client with preparations for a bankruptcy filing including;
  - the development of financial information and statistical information needed for court motions as requested by Client's Legal Counsel,
  - participation in a DIP loan negotiation,
  - development of communication information for case constituents (employees, landlords, vendors, etc.),
  - other Ch. 11 preparation activities as requested by Client and/or Client's Legal Counsel and agreed by CTG.

#### **Phase II – Post-Petition Services**

- 1. Assist the Debtor's management team with the bankruptcy process to minimize costs associated with that process, facilitate the Debtor's communication with parties-in-interest, assist with creditor negotiations, assist in the development and negotiation of a Plan of Reorganization and provide guidance as to compliance with all requirements of the Court and assist in such other matters as the Board of Directors, management or counsel to the Debtor may request from time to time and determination of the Debtor's cash requirements related thereto;
- 2. Review of the Debtor's operations, including evaluating its working capital management and requirements, operating processes and overhead structure as necessary to ensure the adequacy and coverage of post-petition cash requirements including, but not limited to, operating costs, fees (attorneys, advisors, trustees, etc.), and other authorized post-petition payment;
- 3. Assist with any process for the sale of all or substantially all of the Debtor's assets and the resolution of claims asserted against the Debtors;
- 4. Assist with the preparation of business plans and financial projection and analysis of alternative scenarios;
- 5. Assess and monitor operations, and recommend the restructuring of operations as appropriate;
- 6. Assist with the preparation of all required court financial reporting including the SOFA schedules and monthly operating reports;
- 7. Assist with the sale process under 11 U.S.C. § 363 or any alternative plan process;
- 8. Assist with the wind down of the Clients operations if required and monitor the orderly liquidation of terminated operations (if any);
- 9. Assist with the analysis and reconciliation of claims against the Debtors and other bankruptcy avoidance actions;
- 10. Assist with the preparation of Court motions as requested by the Debtor's counsel;

- 11. Assist in evaluation and development of the Debtor's financial plans and cash flow forecasts and provide assistance with the preparation of revised forecasts and scenario analyses;
- 12. Assist with cash management and provide assistance in the development and management of a 13–week cash flow forecast;
- 13. CTG will keep Client informed of our activities and progress on the services being provided and will report periodically to the Client's Board of Directors as required.
- 14. Perform such other services as requested or authorized by Management and the Board of Directors, and agreed to by Clear Thinking Group LLC.

## UNITED STATES BANKRUPTCY COURT MIDDLE DISTRICT OF FLORIDA JACKSONVILLE DIVISION

www.flmb.uscourts.gov

In re: Chapter 11

STEIN MART, INC.<sup>1</sup> Case No. 3:20-bk-2387

STEIN MART BUYING CORP. Case No. 3:20-bk-2388

STEIN MART HOLDING CORP., Case No. 3:20-bk-2389

Debtors. Joint Administration Requested

DECLARATION OF PATRICK DIERCKS IN SUPPORT OF
THE DEBTORS' APPLICATION FOR ENTRY OF
AN ORDER APPROVING THE EMPLOYMENT AND RETENTION OF
CLEAR THINKING GROUP LLC AS FINANCIAL ADVISOR TO THE DEBTORS AND
DEBTORS IN POSSESSION EFFECTIVE AS OF THE PETITION DATE

- I, Patrick Diercks, make this Declaration pursuant to 28 U.S.C. § 1746, and state:
- 1. I am a Partner with Clear Thinking Group LLC ("<u>CTG</u>"), which has a place of business at 401 Towne Centre Drive, Hillsborough, New Jersey 08844.
- 2. I submit this declaration on behalf of CTG in support of the Debtors' Application for an Order Authorizing the Employment and Retention of Clear Thinking Group LLC as financial advisor effective as of the Petition Date (the "Application")<sup>2</sup> by which the Debtors are seeking retention of CTG on the terms and conditions set forth in the Application and the engagement letter between the Debtors and CTG attached to the Application as **Exhibit A** (the

<sup>&</sup>lt;sup>1</sup> The tax identification numbers of the Debtors are as follows: Stein Mart, Inc. 6198; Stein Mart Buying Corp. 1114; and Stein Mart Holding Corp. 0492. The address of the Debtors' principal offices: 1200 Riverplace Blvd., Jacksonville, FL 32207. The Debtors' claims agent maintains a website, <a href="https://cases.stretto.com/SteinMart">https://cases.stretto.com/SteinMart</a>, which provides copies of the Debtors' first day pleadings and other information related to the case.

<sup>&</sup>lt;sup>2</sup> Capitalized terms not otherwise defined herein shall have the meanings ascribed to them in the Application.

"Engagement Letter"). Except as otherwise noted,<sup>3</sup> I have personal knowledge of the matters set forth herein. If called and sworn as a witness, I could, and would, testify competently to the matters set forth herein.

## **CTG's Qualifications**

- 3. CTG provides financial advisory services to debtors in chapter 11 cases and out-of-court restructurings. CTG is a nationally recognized restructuring and turnaround firm and has substantial experience in providing financial advisory services and enjoys an excellent reputation for services it has rendered in large and complex chapter 11 cases on behalf of debtors and creditors throughout the United States.
- 4. I have been employed by CTG since 2004.. CTG's professionals have assisted, advised and provided strategic advice to, debtors, creditors, bondholders, investors and other entities in numerous chapter 11 cases of similar size and complexity to the Debtors' chapter 11 cases. CTG has provided financial or crisis management services in numerous large cases.. ASE, Inc., Bacharach, Inc., Bag'n'Baggage, Inc., Barbecues Galore, Inc., Boot Town Western Warehouse, Inc., Charming Charlie, Inc., Copeland Sports, Inc., Crabtree & Evelyn, Inc., Delia's, Inc., Gordman's Inc., Hancock Fabrics, Inc., Joyce Leslie, Inc., John Varvatos Enterprises, Inc., Lillian Vernon, Inc., Loehmann's Holdings, Inc., Market Antiques & Home Furnishing, Inc., Marsh Supermarkets, Inc., Namco, LLC, The Northwest Company LLC, One Price Clothing, Inc., Prints Plus, Inc., Rag Shops, Inc., Sofa Express, Inc., Swoozies, Inc., The Parent Company, Inc., Total Hockey, Inc., and The Walking Company, Inc.. Some notable, publicly-disclosed restructuring assignments that I have personally led include Joyce Leslie, Inc. and Charming Charlie, Inc.

<sup>&</sup>lt;sup>3</sup> Certain of the disclosures herein relate to matters within the personal knowledge of other professionals at CTG and are based on information provided them.

- 5. In addition, since approximately April 4<sup>th</sup>, 2020, CTG has provided services to the Debtors in connection with their restructuring efforts. In providing such prepetition professional services to the Debtors, CTG has become familiar with the Debtors and their businesses, including the Debtors financial affairs, debt structure, operations and related matters. Having worked closely with the Debtors management and their other advisors, CTG has developed relevant experience and expertise regarding the Debtors that will assist it in providing effective and efficient services in these chapter 11 cases. Accordingly, CTG is both well-qualified and uniquely able to represent the Debtors in these chapter 11 cases in an efficient and timely manner.
- 6. If the Application is approved, CTG will continue to provide services to the Debtors. The individuals working on this matter (the "CTG Personnel") will work closely with the Debtors' management and other professionals throughout the reorganization process. By virtue of the expertise of its restructuring personnel and the significant prepetition work that CTG performed for the Debtors its prepetition representation of the Debtors, CTG is well qualified to provide services to and represent the Debtors' interests in these chapter 11 cases.

## **Services to be Provided**

- 7. Subject to further order of the Court, CTG may provide the services described in the Engagement Letter, including, but not limited to, the following:<sup>4</sup>
  - Assist the Debtors with development of its rolling 13-week cash receipts and disbursements forecasting tool designed to provide on-time information related to the Debtors' liquidity.
  - Assist the Debtors with development and implementation of cash management strategies, tactics and processes.

4

<sup>&</sup>lt;sup>4</sup> The summaries of the Engagement Letter contained in this Application are provided for purposes of convenience only. In the event of any inconsistency between the summaries contained herein and the terms and provisions of the Engagement Letter, the terms of the Engagement Letter shall control.

- Assist the Debtors to identify and implement both short-term and long-term liquidity generating initiatives.
- Assist the Debtors with development of its revised business plan, and such other related
  forecasts as may be required by the bank lenders in connection with negotiations or by
  the Debtors for other corporate purposes.
- Assist the Debtors in negotiating and implementing restructuring initiatives and evaluate strategic alternatives.
- Assist the Debtors with contingency planning and bankruptcy preparation
- Assist the Debtors in other business and financial aspects of a Chapter 11 proceeding, including, but not limited to, development of a Disclosure Statement and Plan of Reorganization.
- Assist with the preparation of the statement of affairs, schedules and other regular reports required by the Court as well as providing assistance in such areas as testimony before the Court on matters that are within CTG's areas of expertise.
- Assist, as requested, in analyzing preferences and other avoidance actions.
- Manage the claims and claims reconciliation processes.
- Assist the Debtors with such other matters as may be requested that fall within CTG's expertise and that are mutually agreeable.

#### **No Duplication of Services**

8. CTG understands that the Debtors may retain additional professionals during the term of its engagement and will work cooperatively with such professionals to integrate any respective work conducted by the professionals on behalf of the Debtors. The financial advisory services provided by CTG will complement, and not duplicate, the services rendered by any other professional retained in these chapter 11 cases.

## **Professional Compensation and Expense Reimbursement**

9. CTG's decision to accept this engagement to provide services to the Debtors is conditioned upon its ability to be retained in accordance with its customary terms and conditions of employment, compensated for its services, and reimbursed for the out-of-pocket expenses it

incurs in accordance with its customary billing practices, as set forth in paragraph 3 of the Engagement Letter (the "Fee and Expense Structure").

10. CTG's current standard hourly rates for 2020, subject to periodic adjustments, are as follows:

Title	Hourly Rate
Partner	\$600
Managing Director	\$500
Manager	\$400
Consultant	\$300
Analyst	\$200

- 11. CTG reviews and revises its billing rates on January 1 of each year. Changes in applicable hourly rates will be noted on the invoices for the first time period in which the revised rates became effective.
- 12. In addition to compensation for professional services rendered by CTG Personnel, CTG will seek reimbursement for reasonable out-of-pocket expenses incurred in connection with the chapter 11 cases, including transportation costs, lodging, and meals.
- 13. CTG intends to apply for compensation for professional services rendered and reimbursement of expenses incurred in connection with these chapter 11 cases consistent with the Fee and Expense Structure, subject to this Court's approval and in compliance with applicable provisions of the Bankruptcy Code, including sections 330 and 331, the Bankruptcy Rules, the Local Rules, and all other applicable procedures and orders of this Court.
- 14. CTG will maintain records in support of any fees (in 1/10th of an hour increments), costs, and expenses incurred in connection with services rendered in these chapter 11 cases.

Records will be arranged by category and nature of the services rendered and will include reasonably detailed descriptions of those services provided on behalf of the Debtors.

- 15. CTG often works for compensation that includes hourly-based fees and performance-based, contingent-incentive compensation earned upon achieving meaningful results.

  CTG is not seeking a success fee in connection with these chapter 11 cases.
- 16. The Fee and Expense Structure is consistent with and typical of compensation arrangements entered into by CTG and other comparable firms that render similar services under similar circumstances. I believe that the Fee and Expense Structure is reasonable, market-based, and designed to compensate CTG fairly for its work and to cover fixed and routine overhead expenses.
- 17. CTG received unapplied advance payments from the Debtors in the amount of \$150,000(the "Retainer"). According to CTG's books and records, during the 90-day period prior to the Petition Date, the Debtors paid CTG \$326,602.20 in aggregate for professional services performed and expenses incurred, including \$100,000 of the Retainer.
- 18. Due to the ordinary course and unavoidable reconciliation of fees and submission of expenses immediately prior to, and subsequent to, the Petition Date, CTG may have incurred but not billed fees and reimbursable expenses that relate to the prepetition period. Approval is sought from this Court for CTG to apply the Retainer to these amounts. Upon the entry of an Order approving the relief requested herein, the Debtors will not owe CTG any sums for prepetition services as of the Petition Date.

#### **Indemnification Provisions**

19. The Engagement Letter contains standard indemnification language with respect to CTG's services including, without limitation, an agreement by the Debtors to indemnify CTG and its affiliates, partners, directors, officers, employees and agents (each, a "CTG Party") from and

against all claims, liabilities, losses, expenses and damages arising out of or in connection with the engagement of CTG that is the subject of the Engagement Letter, except to the extent caused by gross negligence, willful misconduct, self-dealing or fraud of any CTG Party.

- 20. CTG believes that the indemnification provisions contained in the Engagement Letter (the "<u>Indemnification Provisions</u>") are customary and reasonable for CTG and comparable firms providing financial advisory services.
- 21. The terms and conditions of the Indemnification Provisions were negotiated by the Debtors and CTG at arm's length and in good faith. The provisions contained in the Engagement Letter, viewed in conjunction with the other terms of CTG's proposed retention, are reasonable and in the best interest of the Debtors, their estates, and creditors. Accordingly, as part of this Application, I believe that this Court should approve the Engagement Letter.

## **CTG's Disinterestedness**

- 22. In connection with its proposed retention by the Debtors in these chapter 11 cases, CTG undertook a lengthy review to determine whether it had any conflicts or other relationships that might cause it not to be disinterested or to hold or represent an interest adverse to the Debtors. Specifically, CTG obtained from the Debtors and/or their representatives the names of individuals and entities that may be parties in interest in these chapter 11 cases ("Potential Parties in Interest"). Such parties are listed on Schedule 1 attached hereto. Results are disclosed for connections to Potential-Parties-in-Interest on Schedule 2 attached hereto. In addition, an email is sent to all of their professionals inquiring of any potential connections.
- 23. Based on that review, CTG represents that, to the best of its knowledge, CTG knows of no fact or situation that would represent a conflict of interest for CTG with regard to the Debtors. Unless otherwise noted, references to CTG below collectively refer to CTG and its subsidiaries.

- 24. CTG and its affiliates are advisors, and crisis managers providing services and advice in many areas, including restructuring and distressed debt. As part of its diverse practice, CTG appears in numerous cases, proceedings, and transactions involving many different attorneys, accountants, investment bankers, and financial consultants, some of whom may represent claimants and parties in interest in these chapter 11 cases. Further, CTG has in the past, and may in the future, be represented by various attorneys and law firms, some of whom may be involved in these chapter 11 cases. In addition, CTG has been in the past, and likely will be in the future, engaged in matters unrelated to the Debtors or these chapter 11 cases in which it works with or in opposition to other professionals involved in these chapter 11 cases. Moreover, CTG might have referred work to other professionals who are retained in these chapter 11 cases. Likewise, certain such professionals who are retained in these chapter 11 cases might have referred work to CTG. To the best of my knowledge, information and belief, insofar as I have been able to ascertain after reasonable inquiry, none of these business relationships constitute interests adverse to the Debtor.
- 25. From time to time, CTG has provided services, and likely will continue to provide services, to certain creditors of the Debtors and various other parties adverse to the Debtors in matters wholly unrelated to these chapter 11 cases. As described herein, however, CTG has undertaken a detailed search to determine, and to disclose, whether it is providing or has provided services to any significant creditor, equity security holder, insider or other party in interest in such unrelated matters.
- 26. To the best of my knowledge, information and belief, insofar as I have been able to ascertain after reasonable inquiry, none of the CTG Personnel (a) have any connection with the United States Trustee, or any employee in the Office of the U.S. Trustee; or (b) are related or

connected to any United States Bankruptcy Judge for the Middle District of Florida, except as otherwise set forth herein.

- 27. To the best of my knowledge, none of the members of the engagement team or CTG is a direct holder of any of the Debtors' securities. It is possible that members of the engagement team or certain of CTG employees, managing directors, board members, equity holders, or an affiliate of any of the foregoing, may own interests in mutual funds or other investment vehicles (including various types of private funds) that own the Debtors' or other parties in interest's debt or equity securities or other financial instruments, including bank loans and other obligations. Typically, the holders of such interests have no control over investment decisions related to such investment funds or financial instruments. CTG's policy prohibits its employees from personally trading in the Debtors' securities.
- 28. To the best of my knowledge, information and belief, insofar as I have been able to ascertain after reasonable inquiry, CTG has not been retained to assist any entity or person other than the Debtors on matters relating to, or in direct connection with, these chapter 11 cases. CTG will continue to provide professional services to entities that may be creditors or equity security holders of the Debtors or other parties in interest in these chapter 11 cases, provided that such services do not relate to, or have any direct connection with, these chapter 11 cases or the Debtors.
- 29. Certain of CTG's employees, managing directors, board members, equity holders, or an affiliate of any of the foregoing may have financial accounts or insurance relationships with a potential party in interest.
- 30. Despite the efforts described above to identify and disclose the connections that CTG has with parties in interest in these chapter 11 cases, because the Debtors form a large enterprise with

numerous creditors and other relationships, CTG is unable to state with certainty that every client relationship or other connection has been identified and disclosed.

- 31. In accordance with section 504 of the Bankruptcy Code and Bankruptcy Rule 2016, neither I nor CTG has entered into any agreements, express or implied, with any other party in interest, including the Debtors, any creditor, or any attorney for such party in interest in these chapter 11 cases, (a) for the purpose of sharing or fixing fees or other compensation to be paid to any such party in interest or its attorneys for services rendered in connection therewith, (b) for payment of such compensation from the assets of the estates in excess of the compensation allowed by this Court pursuant to the applicable provisions of the Bankruptcy Code, or (c) for payment of compensation in connection with these chapter 11 cases other than in accordance with the applicable provisions of the Bankruptcy Code.
- 32. Accordingly, except as otherwise set forth herein, insofar as I have been able to determine, neither I, CTG nor any CTG Personnel holds or represents any interest adverse to the Debtors or their estates, and CTG is a "disinterested person" as that term is defined in section 101(14) of the Bankruptcy Code, as modified by section 1107(b) of the Bankruptcy Code, in that CTG and its professionals and employees who will work on the engagement:
  - (a) are not creditors, equity security holders, or insiders of the Debtors;
  - (b) were not, within two years before the Petition Date, a director, officer or employee of the Debtors; and
  - (c) do not have an interest materially adverse to the interest of the Debtors' estate or any class of creditors or equity security holders, by reason of any direct or indirect relationship to, connection with, or interest in, the Debtors, or for any other reason.
- 33. If CTG discovers additional information that requires disclosure, CTG will promptly file a supplemental disclosure with this Court as required by Bankruptcy Rule 2014.

CTG reserves the right to supplement this Declaration in the event that CTG discovers any facts bearing on matters described in this Declaration regarding CTG's employment by the Debtors.

Pursuant to 28 U.S.C. § 1746, I declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge and belief.

(Signature page follows)

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Dated: August 12, 2020

By:

Patrick Diercks

## **Schedule 1**

#### **Potential Parties in Interest**

#### 1. <u>DEBTORS</u>

Stein Mart, Inc. Stein Mart Buying Corp. Stein Mart Holding Corp.

## 2. ALLEGED SECURED CREDITORS

Wells Fargo Bank Gordon Brothers Finance Company SunTrust Bank

## 3. **DEBTORS' PROFESSIONALS**

Foley & Lardner LLP

DLA Piper

Hirschfield Kraemer

Baker Hostetler

Abel Bean

Smith Gambrell

**Bradley Arant** 

Holland & Knight

Jackson Lewis

Constantine Cannon

**KPMG** 

Lockton

Deloitte

Ernst & Young

Peggy Isreal

Rothschild LG

#### 4. **SIGNIFICANT VENDORS**

Alex Apparel Group Inc.

Amerex Group LLC

AT&T Capital Services, LLC

Berle Manufacturing Company

Bernard Chaus, Inc.

Bradley Arant Boult Cummings LLP

Camelot Strategic Marketing and Media

Carole Hochman Design Group Inc.

CHL Design Forum Ltd

**CIT Commercial Services** 

CM Design Studio LLC

Collection XIIX Ltd

Commission Junction Inc.

Datamax Services Inc.

DSW, Inc.

E-Lo Sportswear LLC

Fashion Avenue Knits Inc.

Fu Da International Ltd.

G-III Leather Fashions Inc.

Gerson & Gerson, Inc.

Hanesbrands, Inc.

Harland Technology Services

Harvest Small Business Finance LLC

High Life LLC

Hirschfeld Kraemer LP

Hitachi Capital America Corp.

**HMS Productions** 

IDG (Intl Direct Group)

In Motion Group LLC

Infocepts LLC

Infogain Corporation

ITOCHU Prominent USA, LLC

Izod

J.B. Hunt Transport Inc.

JBS Dresses Direct

JBS Dresses, LLC

Jackson Lewis P.C.

John Paul Richard Inc.

Joseph A Company LLC

Kaktus Sportswear

Kellwood Apparel LLC

KHQ Investment LLC

Levtex LLC

LogicSource Inc.

Manhattan Beachwear Inc.

Message Technologies, Inc.

Michael Kors

Microsoft Licensing GP

MicroStrategy Services Corporation

Milberg Factors Inc.

Oracle America, Inc.

Pacific Alliance USA Inc.

Peerless Clothing

Perry Ellis International, LLC

Perry Ellis Menswear, LLC

Private Brands/American Rag

Purered Creative, Inc.

PVH Corp.

**PVH Legwear LLC** 

PVH Neckwear Inc.

Regency Enterprises Inc.

Republic Clothing Corp.

Respekt Wear Apparel Group LLC

Roffe Accessories

Roman & Sunstone LLC

Ronni Nicole II Ltd

Rosenthal & Rosenthal Inc.

SABA Software Inc.

Service Express Inc.

Seven Licensing Co.

Silk Icon Apparel Inc.

Smith, Gambrell & Russell, LLP

Softwink, Inc. dba Quadrant Information

Sport Elle, Inc.

Sterling National Bank

Stored Value Solutions

Supreme International

Tempo Paris

Tharanco Lifestyles LLC

TKO Evolution Apparel, Inc.

Tommy Hilfiger U.S.A. Inc.

Topson Downs of California

Verifone

Wells Fargo Trade Capital Services

Westport Corp.

White Oak Commercial Finance

**Xerox Corporation** 

ZG Apparel

## 5. **LESSORS**

One South. Inc.

Dixie Associates

Westgate Baceline, LLC

Deville Plaza LLC

The Centre at Deane Hill

AGRE Oak Grove Owner, LLC

Collins & Miller Woodhill LLC

Hammond Aire LLC

Roosevelt Square LLLP

Vestavia MZL LLC

Olde Towne Retail Investments, LLC

Crossroads Mall Partners, Ltd.

JMCR Lincoln Heights, LP

Kimco Tallahassee 715, Inc.

Sterling (The Falls), LP

SCI Verdae Fund, LLC

B&B Britton Plaza Holdings LLC

Eastgate Center Propco, LLC

SUSO 4 Cordova LP

Wendover OD, LLC

SS Brassfield, LLC

Riverplace Shopping Center, LLC

Sauer Properties, Inc.

2840 Veterans, L.L.C.

Branch Westbury Associates, L.P.

Crossroads Plaza 1743, LP

St. Andrews Center 254, LLC

Mayfair HPR LLC

Regency Centers, L.P.

Stoneridge Auto, LLC

Thruway Shopping Center LLC

ARC CTCHRNC001, LLC

Pembroke Square Associates

Hartford-Lubbock Limited Partnership II

Shadowwood Square, Ltd.

WSQ, LLC

DDRTC Cypress Trace LLC

CG Kettering T & C, LLC

**HGREIT II Madison Road LLC** 

SCG Lion's Head LLC

Brixmor Holdings 12 SPE, LLC

Price/Baybrook Ltd

E. Scott Family Limited Partnership

New Market-Champions, LLC

North Willow, L.P.

Merchants Walk (E&A), LLC

BRE Retail Residual Owner 2 LLC

WRI/Raleigh LP

IA Sarasota Tamiami, L.L.C.

New Pepper Square S/C Ltd.

GRI West Woods, LLC

Karlin Pima, LLC

Real Sub, LLC

**PCDF** Properties LLC

Meyerland Retail Associates, LLC

Brixmor Holdings 1 SPE, LLC

Meadows Development of Terre Haute LLC

G&I VIII Acadiana LLC

Preston Shepard Retail LP

Tanglewood Venture LLC

ECHO Matthews, LLC

Chestnut Ridge Associates LLC

Oglethorpe Mall, LLC

Highland Centre

Quebec Village JG Limited

Village at Time Corners, LP

Kimco Lakeland 123, Inc.

RPAI Irving Limited Partnership

Nicholas Park Mall LLC

Fountains Dunhill, LLC

Lakewood Village Shopping Park, LLC

Weingarten Nostat, Inc.

CP Venture Two, LLC

HAM Gateway, LLC

JLH Crossroad Property LLC

HSV Property Owner LP

Brixmor GA Apollo I TX Holdings, LLC

RAF Johnson City LLC

Sun Center Limited

Northwoods Center, Inc.

Westgate Village Retail, LLC

North 52 LLC

ICA BFC Venture, LLC

Beechwood Promenade LLC

Steger Towne Crossing, L.P.

DT Prado, LLC

Feliz Commons, LLC

Pacific Castle Smithridge, LLC

WNI/Tennessee LP

Poway City S. C. LP

Premier Place Improvements, LLC

Pompano MZL LLC

DDR Southeast Southlake LP

Trenholm Plaza (E&A), LLC

WRI-TC Marketplace at Dr. Phillips LLC

TPP Bryant, LLC

Rice Lakes Square LLC

SuSu Developers

Selig Enterprises, Inc.

Stockbridge Myrtle Beach, LLC

Premier Centre, L.L.C.

Publix Super Markets, Inc.

Town Center I Family Partnership LP

IVT Stevenson Ranch Plaza, LLC

Hamilton Village Station, LLC

Fairway-Oak Hollow, LLC

ERP Hillcrest, LLC

EREP Jacaranda Plaza I, LLC

Coro Rivoli Ventures, LLC

Venture Sublett Corners, LP

McFarland Investment Partners, LLC

Albserton's LLC

**BOKF Real Estate Holdings LLC** 

Belle Hollow Retail LLC

AMI Winepress, LP

Pivotal 650 California St., LLC

Edifis Parkway Ltd

IRC Orland Park Place, LLC

Brixmor GA Vail Ranch, LP

BVA Lexington TC LLC

KRP Portfolio, LLC

International Speedway Square Ltd.

Main St. Commons, LLC

Grit Development LLC d/b/a Plaza Del Sol

Red Rock Regency, LLC

J&K NOLA LLC

BRE Retail Residual Owner 1 LLC

JTJG Foothill Village, L.C.

Sierra Court LLC

Spirit MT Collierville TN, LLC

Post & Wickham Corporation

SunBrewer Partners, LP

New Market – Hanover, L.P.

**BVA Westside SPE LLC** 

19 Props, LLC

DT Commonwealth Center II LLC

WRI Fiesta Trails, LP

Isram Prado LLC

CH Realty III / Battlefield, LLC

Mission Grove Plaza, L.P.

CRI New Albany Square, LLC

Yale Jackson Holdco LLC

FW CA – Granada Village, LLC

Allyne Parke Dynasty, LLC

Rancho Hulen LLC

KRG Lithia, LLC

Promenade Shopping Center, LLC

Equity One (Florida Portfolio), LLC

KRG Vero, LLC

Federal Realty Investment Trust

Brandywine Square LP

JBM-Stein, LLC

ARC Dogwood Promenade, LLC

**RVT Noble Town Center LLC** 

Westfield One, LLC

DDRM Casselberry Commons, LLC

Oakwood Square (E&A), LLC

Brixmor/IA Quentin Collection, LLC

PSM Alabama Holdings LLC

Vestar California XXII, LLC

Harbour Village Station LLC

C.F. Smith Southern Pines, LLC

BRE Mariner Belfair II LLC

Round Rock Crossing Texas, LP

First City North Associates

Gateway Afton Ridge, Inc.

Markets at McKnight I, LLC

Oaks Retail Partners, G.P.

JAHCO Keller Crossing LLC

Pittsford Plaza SPE, LLC

Holmdel GT LP

GBR Holmdel Plaza LLC

Hamilton TC, LLC

Benderson Properties, Inc.

Glenbrook West General Partnership

Excel Owner Promenade, LLC

NPMC Retail, LLC

Rainier Moore Plaza Acquisitions LLC

Mayfair Station, LLC

Orchard Center Company, LLC

Hendon FGV Center LLC

SIPOC Associates TIC

Vestar-CPT Tempe Marketplace, LLC

Lakewood South Land Trust

Pecanland Mall, LLC

Folsom Broadstone, Inc.

IVT Highlands at Flower Mound, LP

Turtle Creek Limited Partnership

University Hills Plaza, L.L.C.

The Irvine Company LLC

Sunset Hills Owner LLC

Surprise Towne Center Holdings, LLC

Weingarten Las Tiendas, JV

Edgewater Village, LLC

Cinco Grand & Fry Retail, LP

Maryland Parkway Property, LLC

FR Shoppers World, LLC

CPT Settlers Market, LLC

TR Lakeline Market Retail Corp.

**OTR** 

North Nevada Retail Ventures LLC

DS Properties 18 LP

Watchung Square Associates, LLC

G & I IX Brook Highland LLC

Aspen Square, Inc.

Capitol Funds, Inc.

Vestar Best in the West Property LLC

Pinebrook Investment, LLC

Sahara Center LLC

DS Properties 17 LP

SI 38, LLC

La Costa Town Center, LLC

CPP Sierra Vista LLC

Delray Place, LLC

CH Realty VII/R Nova Plaza IV L.L.C.

Deer CapitalLLC

DDR-SAU Atlanta Brookhaven, L.L.C.

Myrtle Beach Farms Company, Inc.

Arlona Limited Partnership

IREIT Newport News Tech Center, L.L.C.

G&I IX Rancho LP

San Clemente Kornland, LLC

PVM Holdings, LLC

SRK Lady Lake 43 Associates LLC

Ramco-Gershenson Properties L.P.

Atlantic Crossing ADP, LLC

Blue Star/Henderson Enterprises, L.P.

Concord Square Associates, LLC

BRE RC Lincoln Square TX LP

KRG 951 & 41, LLC

Arapahoe Crossings, L.P.

Seminole Mall LP

BCS Hopper, LLC

Thornton Development, LLC

Gateway Center, LLC

T&C Crossing R2G Owner LLC

Shadelands Park, LLC

3939 Everhard LLC

KRG Parkside II, LLC

Kroger Limited Partnership I

MEPT Parkside LLC

R E Aurora Ohio Family, LLC

Auburn Mall, LLC

32 East Center Delaware, LLC

WDDMBB, LLC

RPA Shopping Center Phase II LLC

SPUS8 FB Seminole JV Prop, LLC

WRD Mechanicsburg, LP

McKinney SH I, Ltd.

Gateway Fairview, Inc.

Route 83 & Plainfield LLC

PAC Operating Limited Partnership

Prologis, L.P.

Vogel Family Properties, LLC

East Group Properties, LP

LCP 1200 Riverplace, LLC

## 6. CONTRACT COUNTER PARTY

Accessible

**Accretive Solutions** 

ACS

Action Air

Active IDM

Advanced Distribution Services Inc (ADCN)

Afterpay

Alan Flusser

Alex and Ani

Alpine Water Coolers

Amazon Locker

Amazon Web Services

Americold

**Americold Logistics** 

Ameritex Elevator

Amex

Annex Cloud (Social Annex)

APL

**Appriss** 

**Arrow Staffing** 

Artland Inc

**Assent Compliance** 

**Assessment Technologies** 

AT&T Capital Services

Attunity

Auditmacs

Automic

Automic

Avery Dennison

AvTech

BaronHR West

Beacon Linens

Best Vendors

**Birch Communications** 

Blue Chip Air Inc.

Blue Moon Digital

**BMG** Imports

Bohan

**Boone Logistics** 

Broadridge

Brooksource

Burdette Ketchem

CA Mechanical

Camelot Strategic Marketing & Media

Capitol Service

CAR(formely BCS)

Career Source Florida

Carrier

Cashstar

**Cass Information Systems** 

Celadon Trucking Services (CDNK)

Centric Data

Certegy

Certona

Charles and Colvard

Cheetah

Chelo Heating& Air

Cherokee Group

**CMS** 

CoalFire

Colo5 LLC

Cologix

Colonial Freight Systems Inc. (CFSM)

Comcast Business Services

Comdata (Mastercard)

ComforTech

**Commission Junction** 

Communications Solutions, Inc.

Compliance Networks

Compliantia

Comprose

Computershare (formerly BNY Mellon)

Concur

Container Freight Transportation LLC (CFRT)

Containter Freight Transportation LLC (CFRT)

Contemporary Staffing Solutions

Cool Climate

Core Personnel

CoreTrust

Cornerstone

CoStar

Costar Realty Information

Courtyard by Marriott - Herald Square

Covenant Transport (CVEN)

Croscill LLC

CrowdTwist

Crown Credit Company

**CRST** Expedited Inc

Curvature/SMS Systems Maint

Data center Solutions

DataMax

Datascan

David Peyser Sportswear

Deposit Payment Protection Services Inc

Discovery Benefits

Dixon Hughes Goodman

**Dominion Service** 

Donnelly Financial

**DSW** 

Dynamix

Eagle Creek

Easy Aire

Elite Vending 2

Ellison Service Corp

**Emcor Services** 

Enviro-Master

Epiq

**Epping Forest** 

Equifax

Ernst and Young

**Euler Hermes** 

Everbridge

Evry

**Excelsior Elevator** 

**Experis** 

Experis (formerly Comsys)

Express

FastSensor

Fidelity Stock Plan Services, LLC

First Data (Star)

First Rate

ForSee

Forward Air Solutions Inc. (FWAB)

Fox World Travel

Freepoint Energy Solutions LLC

Freight Systems

**Gannett Advertising** 

Gate House Media

**GK Trading** 

Gordon Brothers Finance Co

Granite

**Grant Thornton** 

**Greenleaf Compaction Inc** 

GS1

Guide Point Security LLC

GXS(Open Text)

Haagar Clothing Company

Harland

Headcount

Heartland Express (HAEI)

High Jump

Hilco

Hire Dynamics

Hitachi

Holbrook Service

HoneyCanDo

Hourglass Systems, Inc.

Houston Jackson

Hub Group (HUBG)

**Hueman People Solutions** 

**IBM** 

Ibotta

iCIMS Inc

Idealease

Infocepts

Infogain

Infor

Iron Mountain

J Fantasia & Associates LLC

Jacksonville Jaguars

Jacksonville Jumbo Shrimp

JB Hunt Transport Inc. (HJBT)

JB Hunt Transport Inc. (JBHT)

JLJ Home Furnishings

Johnson Controls

Keystone Freight (NART)

Kibo

Knight Transportation Services Inc. (KNIG)

KnowBe4

Kone

Lakewood Mech.

Landstar Inway Inc. (LDWY)

Lazer Spot

Level 3

Levenmentum

Lexington Hotel

Liasion

Lift 361 (Lens Group)

Linc Global

Local Job Network

Lockton

Logic Information Systems

Logicsource

Logmein USA Inc

Lone Star

Lone Star Staffing

Longevity

Lord Daniel

LPMS (LP Software)

LXR

Lyneer Staffing

M3 Mechanical

Mad Mobile

Mail Finance

Mainetti

Mandiant

MarketLive (Kibo)

Marriott

MasterCard

MecuryGate

Merchant Academy

Message Technologies Inc

Metro Building Sv.

MH Media

Mike Albert

Millworks

Mobile Mini

Modis, Inc.

Mood Media

Moore's

Musca Properties

NASDAQ

Nasdaq Corporate Solutions

National Recoveries

National Retail Systems (NRS)

Nationwide

Navex

New England Motor Freight Inc. (NEMF)

**NFIL** 

Nina Campbell

NPD Group

NSA Media Group

NuTech National

Oak Harbor Freight Lines (OAKH)

OC Tanner

Oracle

Pak-Rite Rentals, Inc.

Palmer, Riefler

Paramount Staffing LLC

Parker Avery

PDQ

**PDQ** Staffing

PDQ Temporaries

Peak-Ryzex

Pepsi

Performance Team Freight Systems Inc

PKF O'Connor Davies

Pomeroy/Zebra

Pridestaff

Prologis - ATL

Prologis - DAL

PureRed

**Quad Graphics** 

Quadrant

Rackspace US Inc

Radial

Radial (GSI)

Randstad - ATL

Randstad - ONT

Randstad Tech

Raymond

Regal

Regency Lighting

Republic, Compactor Rental Systems

Road Scholar Transport (RSCA)

Saba

**SAIA** 

Salesforce

Scents of Worth

Schindler Elevator

Schneider National Carriers Inc. (SCNN)

Schwab ESPP

**SDFA** 

Secure Ideas

Seldat

Select Staffing

Service Tech

Sheralven

Siegel, Martin (Renascorp)

Simpson AC

Sitrick

SLSN

Solodev

Solutran

Southeastern Freight Lines, Inc. (SEFL)

Spaeth Inc.

Speedeon Data LLC

Stacktitan

Staffing Network

Staffmark

Star (First Data)

Sterling

Store Value Solutions (SVS)

Subject Matters Staffers dba Al La Carte

Swift Transportation Services (SWFT)

Synchony

Sysrepublic

Thigpen

Thrive Commerce

Thyssenkrupp

Total Mechanical

Toyota

Transcarriers Inc. (TCAR)

Transource (Formerly Clarke American)

TransUnion

Trident

Trintech

True Fit

Tyco

Union Service

Unique Design

UPS

US Security & Associates

US Xpress Inc. (USXI)

Vantiv (Worldpay)

Verizon

Viavid

Vogel

Walden Security Services

Waste Management

Wells Fargo

Wellsfargo - ATL

Wellsfargo - DAL

Wellsfargo - ONT

Werner Enterprises Inc. (WENP)

Willis Towers Watson

Workiva

Worthy Cause Communications

Xerox

Xerox Financial Services

Yelp

Yext

Yoga Tech Leodeng Group

Yotpo

YRC Freight

Zavanta

Zebra

### 7. LITIGATION PARTIES

Almont Ambulatory Surgery Center

Fukuchi, Rochelle

Hurd, Cheryl

Lombardo, Karyl

Mendoza, Bryan

Pennell, John

Soto, Marie

Vinocur, Larence

Klauber Brothers, Inc.

Weinstein, Jacqualen

Scordo, Patricia

Scordo, Frank

Derita, Barbara

Ande Kyles & Diane Taylor, et al.

S W Textile Inc.

City of Overland Park

Katon, Susie

Bold, Brian

Barrios, Tomasa

Garza-Castaneda, Sylvia

Stickler, Sherrill Lee

Fiona Calloway as representative for the Estate of Averil Thomson

Kurtzman, Delores

Aspen Square, Inc.

Dew, Bobbie

Mackey, Shari

Elaine Cerrone

Lubonovic, Nicholas

Torres, Yolanda

Salmanova, Mariya

Barrios, Tomasa

Cerrone, Elaine

Blanchard, Mary

Menczer, Mark L.

Montgomery, Lecelle T.

Gray, Diana

Trenholm Plaza (E&A), LLC

Quantum Concept, Inc.

#### 8. UTILITIES

Abcwua

Acc Water Business

Alabama Power Co

Albemarle County Serv Auth

Ameren Missouri

American Electric Power

Aps

Aqua Indiana

Aqua Pennsylvania

Arlington Utilities

Atmos Energy

Auburn Water Works Board

Aurora Water

**Beaches Energy Services** 

Beaufort Jasper

Black Hills Energy

Bonita Springs Utilities Inc

Brightridge

Brixmor Holdings 1 Spe Llc

California Water Service Co

Centerpoint Energy

Champion Energy

Charleston Water System

Charter Twp Of West Bloomfield

Chattanooga Gas

Chesterfield County

Citizens Energy Group

Citizens Westfield

City Of Altamonte Springs

City Of Amarillo

- City Of Anaheim
- City Of Asheville
- City Of Austin
- City Of Beaumont
- City Of Biloxi
- City Of Boynton Beach
- City Of Brentwood
- City Of Brookfield Utilities
- City Of Casselberry
- City Of Charlottesville
- City Of Chattanooga
- City Of Clearwater
- City Of Clovis
- City Of Columbia
- City Of Cooper City
- City Of Corpus Christi
- City Of Dallas
- City Of Delray Beach
- City Of Edmond
- City Of Florence
- City Of Flowood
- City Of Folsom
- City Of Fort Worth Water Dept
- City Of Fresno
- City Of Frisco
- City Of Fullerton
- City Of Glendale
- City Of Greensboro
- City Of Greenville
- City Of Hattiesburg
- City Of Henderson
- City Of Hendersonville
- City Of Hickory
- City Of High Point
- City Of Houston
- City Of Huntington Beach
- City Of Jackson
- City Of Keller
- City Of Madison Water Dept
- City Of Mandeville
- City Of Mckinney
- City Of Melbourne Utilities
- City Of Midland
- City Of Monroe
- City Of Myrtle Beach
- City Of Noblesville Utilities

- City Of Oklahoma City
- City Of Phoenix
- City Of Plano
- City Of Plantation
- City Of Portage
- City Of Raleigh
- City Of Richmond
- City Of Riverside Public Util
- City Of Rochester Hills Wt&Swr
- City Of Rockwall
- City Of Savannah
- City Of Scottsdale
- City Of Shreveport
- City Of St Charles
- City Of St Petersburg
- City Of Surprise
- City Of Tallahassee
- City Of Tampa Utilities
- City Of Tempe
- City Of Terre Haute Sewer
- City Of Thornton
- City Of Toledo Dept Publ Util
- City Of Tucson
- City Of Tulsa Utilities
- City Of Tuscaloosa Water Sewer
- City Of Tyler
- City Of Virginia Beach
- City Of Webster
- City Of Wheaton
- City Of Wichita
- City Of Winston Salem
- City Utilities
- Cleco Power Llc
- Coachella Valley Water Dist
- Cobb Emc
- College Station Utilities
- Collier County Utilities
- Colorado Springs Utilities
- Columbia Gas Of Ohio
- Columbia Gas Of Virginia
- Columbus City Treasurer
- Columbus Water Works
- Comed
- Conservice
- Constellation Newenergy Gas Dv
- Consumers Energy

Contra Costa Water District

Coserv

County Of Henrico

Coweta Fayette Emc

Cpl Retail Energy

Cps Energy

Cucamonga Valley Wtr District

Cumberland Emc

Dayton Power & Light Co

Delmarva Power

Destin Water Users Inc

**Direct Energy Business** 

Dominion Energy

Dominion Energy Ohio

Dominion Energy Virginia

Dte Energy

**Duke Energy** 

Duke Energy Payment Processing

Dupage County Public Works

Duquesne Light Co

East Caln Township-Sewer Acct

El Paso Electric

El Paso Water Utilities

**Emerald Coast Utilities Auth** 

**Energy United** 

Entergy

Entergy Texas Inc

Epb

Epcor

Evansville In Waterworks Dept

Evergy

Fayetteville Pblc Wrks Commssn

First Utility Dist Of Knox Co

Fort Bend Co Wcid #2

Fpl

Gas South

Georgia Natural Gas

Georgia Power

Georgia Power Co

Golden State Water Co

Grand Strand Water & Sewer Aut

Greenville Utilities Commissn

Greenville Water

**Greenwood Sanitation** 

Gulf Power

Gulf Power Co

Hendersonville Utility Dist

Hillsborough Co Bocc

Hrsd

Huntsville Utilities

Imperial Irrigation District

Indian River County Utilities

Indiana American Water

Indianapolis Power & Light Co

Irvine Ranch Water District

Jackson Energy Authority

Jcp&L

Jea

Jefferson Co Birmingham Water

Jefferson Parish Dept Of Water

Jersey Central Pwr & Lgt

Johnson City Utility System

Kansas Gas Service

Kcp&L

Kentucky American Water

Ku

Kub

Lake County Dept Public Works

Lakeland Electric

Lee County Utilities

Lenoir City Utilities Board

Lexington Fayette Urban Co Gov

Lge

Liberty Utilities Georgia

Los Angeles Dept Of Wtr & Pwr

Louisville Water Co

Lubbock Power & Light

Lus

Mcallen Public Utility

Mccandless Twp Sanitary Auth

Memphis Light Gas & Water Div

Metro Water Services

Miami Dade Water Sewer Dept

Middle Tennessee Emc

Mississippi Power Co

Missouri American Water

Mobile Area Water & Swr System

**Montgomery County** 

Montgomery Water Wrks Sewer Bd

Moulton Niguel Water

Mount Pleasant Waterworks

Murfreesboro Electric Dept

Murfreesboro Wtr Resources Dpt

Nashville Electric Service

National Fuel

National Grid

New Jersey American Water

New Mexico Gas Co

New York State Elec & Gas Corp

Newport News Waterworks

Nicor Gas

Nipsco

Nj Natural Gas Co

North Little Rock Electric

Northern Virginia Elec Coop

Norwood Public Service

Nv Energy

Oge

Ohio Edison

Okaloosa Gas District

Oklahoma Natural Gas

Ontario Municipal Utilities Co

Orange Water & Sewer Authority

Orlando Utilities Commission

Pacific Gas & Electric Co

Palm Beach Water Utility

Palmetto Electric Coop Inc

Pearl River Valley Epa

Peco Energy

**Peco Payment Processing** 

Peoples

Pg&E

Piedmont Natural Gas

Pinellas County Utilities

Pineville Elec & Commun System

Placer Co Water Agency

Pnm

Pp&L Inc

Ppl Electric Utilities

Pse&G Co

Psegli

Psnc Energy

Pwcsa

Rewd

Rg&E

Rocky Mountain Power

Rogers Water Utilities

San Antonio Water System

San Diego Gas & Electric

Santee Cooper

Sarasota County Public Utiliti

Scana Energy

Sce&G

Scv Water Valencia Division

Smud

South Carolina Electric & Gas

South Placer Munic Util Dist

Southeast Gas

Southern California Edison

Southwest Gas Corp

Southwest Wtr Co Birminghm Wtr

Southwestern Electric Power

Spartanburg Water System

Spire

Srp

St Lucie West Services Dist

Suez Water Delaware

Suffolk County Water Authority

Tampa Electric

Teco

Teco Peoples Gas

Tennessee American Water

Texas Gas Service

The City Of Daytona Beach

The Gas Co

The Illuminating Co

Toledo Edison

Town Of Cary

Town Of Collierville

Town Of Flower Mound

Town Of Lady Lake

Town Of Leesburg Virginia

Town Of Lexington

Town Of Southern Pines

Truckee Meadows Water Auth

Tucson Electric Power Co

Ugi South

Ugi Utilities Inc

**Utility Billing Services** 

V247 Power Corporation

Vectren Energy Delivery

Village Of Algonquin

Village Of Willowbrook

Virginia Natural Gas

Virginia Natural Gas Inc

Walton Emc

Washington Gas

We Energies

West Bloomfield Twp Water

West View Water Authority

Western Municipal Water Dist

Western Virginia Wtr Auth

Xcel Energy

Yes Energy Management

## 9. BANKS

BankDirect Capital Finance Gordon Brothers Finance Company Harvest Small Business Finance LLC SunTrust Bank

Wells Fargo Bank

## 10. INSURERS / BENEFIT PROVIDERS

Zurich

Liberty

Travelers

**CNA** 

Cincinnati

Chubb

Old Republic

Lloyd's (Euclid)

Axis

Sompo

StarStone

HCC

Everest

Lloyd's (RSG)

Lloyd's (Barbican)

## 11. GOVERNMENT ENTITIES

Washington State Department of Revenue

Texas Comptroller

Colorado Department of Revenue

Illinois Department of Revenue

Ohio Department of Taxation

Missouri Department of Revenue

State of Nevada - Sales/Use

State of Delaware

Alabama Department of Revenue

Florida Department of Revenue

Georgia Department of Revenue

Kentucky State Treasurer

New York State Sales Tax

North Carolina Department of Revenue

Oklahoma Tax Commission

Pennsylvania Department of Revenue

Department of Finance/Admin.

Kansas Department of Revenue

City of Birmingham, AL

City of Auburn, AL

City of Huntsville, AL

Jefferson County Department of Revenue

Madison County Sales Tax Dept

City of Mobile, AL

**Mobile County** 

City of Montgomery, AL

**Montgomery County Commission** 

**Shelby County Commission** 

City of Tuscaloosa, AL

Tuscaloosa County Special Tax Board

Arizona Department of Revenue

California State Board of Equalization

City of Aurora, CO

City of Centennial, CO

City and County of Denver, CO

City of Colorado Springs, CO

City of Thornton, CO

CT Commissioner of Revenue Svcs.

Indiana Department of Revenue

Iowa Department of Revenue and Finance

Louisiana Department of Revenue

Parish & City Treasurer of East Baton Rouge, LA

Washington Parish Sheriff's Office

Jefferson Parish Sheriff's Office

Caddo Shreveport Sales Tax Commission

Lafayette Parish School Board

St. Tammany Parish

City of Monroe, LA

Comptroller of Maryland - SUT

Commonwealth of Massachusetts

Michigan Department of Treasury

Minnesota Department of Revenue

Mississippi Department of Revenue

Nebraska Department of Revenue

State of New Jersey

New Mexico Taxation and Revenue Department

SC Department of Revenue

South Dakota Department of Revenue

Tennessee Department of Revenue

**Utah State Tax Commission** 

Virginia Department of Taxation

West Virginia State Tax Department

Wisconsin Department of Revenue

James City County Treasurer

Fresno County Tax Collector

Guilford County Tax Department

Pitt County Tax Collector

Sacramento County

County of Orange

Los Angeles County Tax Collector

Dept. #77602, City of Ann Arbor

Placer County Tax Collector

Treasurer, City of Memphis

Moore County Tax Department

SCC DTAC

Riverside County Treasurer-Tax Collector

SBC Tax Collector

Alabama Department of Revenue

Arkansas Secretary of State

California Secretary of State

California State Board of Equalization

Colorado Secretary of State

Florida Secretary of State

Illinois Secretary of State

Kansas Department of Revenue

Kentucky Department of Revenue

Louisiana Secretary of State

Missouri Dept. of Revenue

Missouri Secretary of State

Nevada State Capitol Building

New Jersey Division of Taxation

New Mexico Secretary of State

New Mexico Taxation And Revenue Dept.

New York State Dept. of Taxation And Finance

North Carolina Dept. of The Secretary of State

Oklahoma County Assessor

Oklahoma County Treasurer

Oklahoma Secretary of State

Pennsylvania Dept. of Revenue

Pennsylvania Dept. of State

South Carolina Dept. of Revenue

State of Delaware Division of Revenue

State of Nevada Tennessee Secretary of State Texas Comptroller of Public Accounts

#### Schedule 2

## CTG Listing of Parties-in-Interest Noted for Court Disclosure

## **Relationships in Matters Related to These Proceedings**

None

## **Relationships in Unrelated Matters**

CTG has, over the years, worked on various cases/engagements alongside the following professionals in varying capacity, but unrelated to their relationship with the Debtor:

A&G Realty Partners, LLC DLA Piper Deloitte Ernst & Young Gordon Brothers Retail Partners, LLC Grant Thornton LLP Great American Group LLC Hilco Merchant Resources, LLC Holland & Knight KPMG PJ Solomon LP PKF O'Connor Davies SB360 Capital Partners, LLC Smith Gambrell Stretto Tiger Capital Group, LLC

CTG has been retained in the past & presently, by Otterbourg PC, the law firm representing one of the secured creditors, Wells Fargo Bank, in this case. None of the past or current matters are related to this case.

CTG has been retained in the past & presently, by Morgan, Lewis & Bockius, the law firm representing one of the secured creditors, Gordon Brothers Finance Company, in this case. None of the past or current matters are related to this case.

CTG, has worked directly for Wells Fargo Trade Capital Services, on past matters, unrelated to this case.

CTG, has worked directly for Rosenthal & Rosenthal Inc, on past matters, unrelated to this case.

CTG, has worked directly for White Oak Commercial Finance

CTG, has worked directly for CIT Commercial Services, on past matters, unrelated to this case.

CTG has, over the years, worked with various Borrowers of Gordon Brothers Finance Company. None of which are involved in this case.

CTG has, over the years, worked with various Borrowers of Wells Fargo Bank. None of which are involved in this case.

CTG, is currently, engaged by the following creditors to provide professional services unrelated to their relationship with the Debtor:

John Varvatos Enterprises Envogue International LLC

CTG was previously engaged by the following creditors to provide professional services unrelated to their relationship with the Debtor:

Adrianna Papell LLC
Alex Apparel Group Inv
Amerex
Bernard Chaus, Inc.
Caribbean Joe Swimwear
CD II Fashions LLC
Central Mills, Inc. DBA Freeze
Crew Knitwear LLC
Golden Touch Imports Inc
Groupe J.S. International
Jump Design Group, Inc.
Knights Apparel LLC

Knights Apparel LLC
KP Apparel Group Inc
Madaluxe Eyewear, LLC
Mamiye Brothers, Inc
Mamiye Group LLC

Marcraft

New York Accessory Group Inc.

Nina Footwear Corp

Topson Downs of California

Vince Camuto Handbags

Vince Camuto Jewelry

 $Vince\ Camuto\ LLC-PL\ Handbags$ 

## UNITED STATES BANKRUPTCY COURT MIDDLE DISTRICT OF FLORIDA JACKSONVILLE DIVISION

www.flmb.uscourts.gov

In re:	Chapter 11
STEIN MART, INC. <sup>1</sup>	Case No. 3:20-bk-2387
STEIN MART BUYING CORP.	Case No. 3:20-bk-2388
STEIN MART HOLDING CORP.,	Case No. 3:20-bk-2389
	Joint Administration Requested
Debtors.	

# ORDER AUTHORIZING THE RETENTION AND EMPLOYMENT OF CLEAR THINKING GROUP LLC AS FINANCIAL ADVISOR EFFECTIVE AS OF THE PETITION DATE

Upon the application (the "<u>Application</u>")<sup>2</sup> of the above-captioned debtors and debtors in possession (collectively, the "<u>Debtors</u>") for entry of an order (this "<u>Order</u>") (a) authorizing the employment and retention of Clear Thinking Group LLC ("CTG") as financial advisor to the Debtors, in accordance with the terms and conditions set forth in the Engagement Letter, a copy of which is attached to the Application as <u>Exhibit A</u>, effective as to the Petition Date; and (b)

<sup>&</sup>lt;sup>1</sup> The tax identification numbers of the Debtors are as follows: Stein Mart, Inc. 6198; Stein Mart Buying Corp. 1114; and Stein Mart Holding Corp. 0492. The address of the Debtors' principal offices: 1200 Riverplace Blvd., Jacksonville, FL 32207. The Debtors' claims agent maintains a website, <a href="https://cases.stretto.com/SteinMart">https://cases.stretto.com/SteinMart</a>, which provides copies of the Debtors' first day pleadings and other information related to the case.

<sup>&</sup>lt;sup>2</sup> Capitalized terms used but not otherwise defined herein have the meanings given to them in the Application.

granting related relief, all as more fully set forth in the Application; and upon consideration of the First Day Declaration and the Diercks Declaration; and this Court having jurisdiction over this matter pursuant to 28 U.S.C. § 1334; and this Court having found that this is a core proceeding pursuant to 28 U.S.C. § 157(b)(2), and that this Court may enter a final order consistent with Article III of the United States Constitution; and this Court having found that venue of this proceeding and the Application in this district is proper pursuant to 28 U.S.C. §§ 1408 and 1409; and this Court having found that the terms and conditions of CTG's employment, including but not limited to the Fee and Expense Structure set forth in the Engagement Letter and summarized in the Application, are reasonable as required by section 328(a) of the Bankruptcy Code; and this Court having found that CTG is a "disinterested person" as that term is defined in section 101(14) of the Bankruptcy Code; and this Court having found that the relief requested in the Application is necessary and essential for the Debtors' reorganization and such relief is in the best interests of the Debtors' estates, their creditors, and other parties in interest; and this Court having found that the Debtors' notice of the Application and opportunity for a hearing on the Application were appropriate under the circumstances and no other notice need be provided; and this Court having reviewed the Application and having heard the statements in support of the relief requested therein at a hearing before this Court (the "Hearing"); and this Court having determined that the legal and factual bases set forth in the Application and at the Hearing establish just cause for the relief granted herein; and upon all of the proceedings had before this Court; and after due deliberation and sufficient cause appearing therefor, it is hereby

#### **ORDERED:**

1. Pursuant to section 327(a) of the Bankruptcy Code, Bankruptcy Rules 2014(a) and 2016 and Bankruptcy Local Rule 2016-1, the Debtors are authorized to employ and retain CTG as

their financial advisor in these chapter 11 cases effective as of the Petition Date, in accordance with the terms and conditions set forth in the Application and Engagement Letter, except as provided by this Order.

- 2. The terms of the Engagement Letter, including without limitation, the Indemnification Provisions and the Fee and Expense Structure, are reasonable terms and conditions of employment and are approved in all respects, as modified by this Order.
- 3. CTG shall file monthly, interim and final fee requests for allowance of compensation and reimbursement of expenses pursuant to the procedures set forth in sections 330 and 331 of the Bankruptcy Code, applicable Bankruptcy Rules and the Local Rules, the U.S. Trustee Guidelines and any other such procedures as may be fixed by order of this Court. For billing purposes, CTG shall keep its time in one-tenth (1/10) hour increments in accordance with the U.S. Trustee Guidelines and the Local Rules.
- 4. The relief granted herein shall be binding upon any chapter 11 trustee appointed in these chapter 11 cases, or upon any chapter 7 trustee appointed in the event of a subsequent conversion of these chapter 11 cases to cases under chapter 7.
- 5. CTG shall use its reasonable best efforts to avoid duplication of services provided by any of the Debtors' other retained professionals in these chapter 11 cases.
- 6. To the extent that there is any inconsistency between this Order and the Engagement Letter, Application or the CTG Declaration, the provisions of this Order shall govern.
- 7. The indemnification provisions included in the Engagement Letter and its attachments are approved, subject during the pendency of these chapter 11 cases to the following:
  - (a) CTG shall not be entitled to indemnification, contribution or reimbursement pursuant to the Engagement Letter for services, unless such services and the indemnification, contribution or reimbursement therefore are approved by this Court.

- (b) The Debtors shall have no obligation to indemnify CTG, or provide contribution or reimbursement to CTG, for any claim or expense that is either: (i) judicially determined (the determination having become final) to have arisen from CTG's gross negligence, willful misconduct, fraud, breach of fiduciary duty, if any or bad faith or self-dealing; or (ii) settled prior to a judicial determination as to CTG gross negligence, willful misconduct, breach of fiduciary duty, or bad faith or self-dealing but determined by this Court after notice and hearing to be a claim or expense for which CTG should not receive indemnity, contribution or reimbursement under the terms of the Engagement Letter, as modified by this Order; and.
- If, before the earlier of (i) the entry of an order confirming a chapter 11 plan (c) in the chapter 11 cases (that order having become a final order no longer subject to appeal) and (ii) the entry of an order closing these chapter 11 cases, CTG believes that it is entitled to the payment of any amounts by the Debtors on account of the Debtors' indemnification, contribution and/or reimbursement obligations under the Engagement Letter (as modified by this Order), including without limitation, the advancement of defense costs, CTG must file an application therefor in this Court, and the Debtors may not pay any such amounts to CTG before the entry of an order by this Court approving the payment. This subparagraph (c) is intended only to specify the period of time under which this Court shall have jurisdiction over any request for fees and expenses by CTG for indemnification, contribution and/or reimbursement, and not a provision limiting the duration of the Debtors' obligation to indemnify, or make contributions or reimbursements to, CTG. All parties in interest shall retain the right to object to any demand by CTG for indemnification, contribution and/or reimbursement.
- 8. In the event that, during the pendency of these cases, CTG seeks reimbursement for any attorneys' fees and/or expenses, the invoices and supporting time records from such attorneys shall be included in CTG's fee applications and such invoices and time records shall be in compliance with the Bankruptcy Local Rules, and shall be subject to the U.S. Trustee Guidelines and approval of the Court under the standards of Bankruptcy Code sections 330 and 331, without regard to whether such attorney has been retained under Bankruptcy Code section 327; *provided, however*, that CTG shall not seek reimbursement from the Debtors' estates for any fees incurred in defending any of CTG's fee applications in these bankruptcy cases.

- 9. Notice of the Application as provided therein shall be deemed good and sufficient notice of such Application and the requirements of Bankruptcy Rule 6004(a) and the Bankruptcy Local Rules are satisfied by such notice
- 10. The Debtors are authorized to take all actions necessary to effectuate the relief granted in this Order in accordance with the Application.
- 11. This Court retains exclusive jurisdiction with respect to all matters arising from or related to the implementation, interpretation, and enforcement of this Order.

Debtors' counsel is directed to serve a copy of this order on interested parties who do not receive service by CM/ECF and file a proof of service within three days of entry of this order.